



TITAN
COMMUNICATION SPECIALISTS

Hosted Services

Titan Hosted Voice





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Who are we?

Titan Technology Limited, selling hosted for 6 years
Hosted IP Telephony Offering with over 6000 users
Based on the well-established Broadsoft Broadworks Platform
Fully-featured IP telephony capability
Carrier grade, five nines service
Available Now!



Titan Technology Ltd. - 08444127878 - www.titantech.co.uk

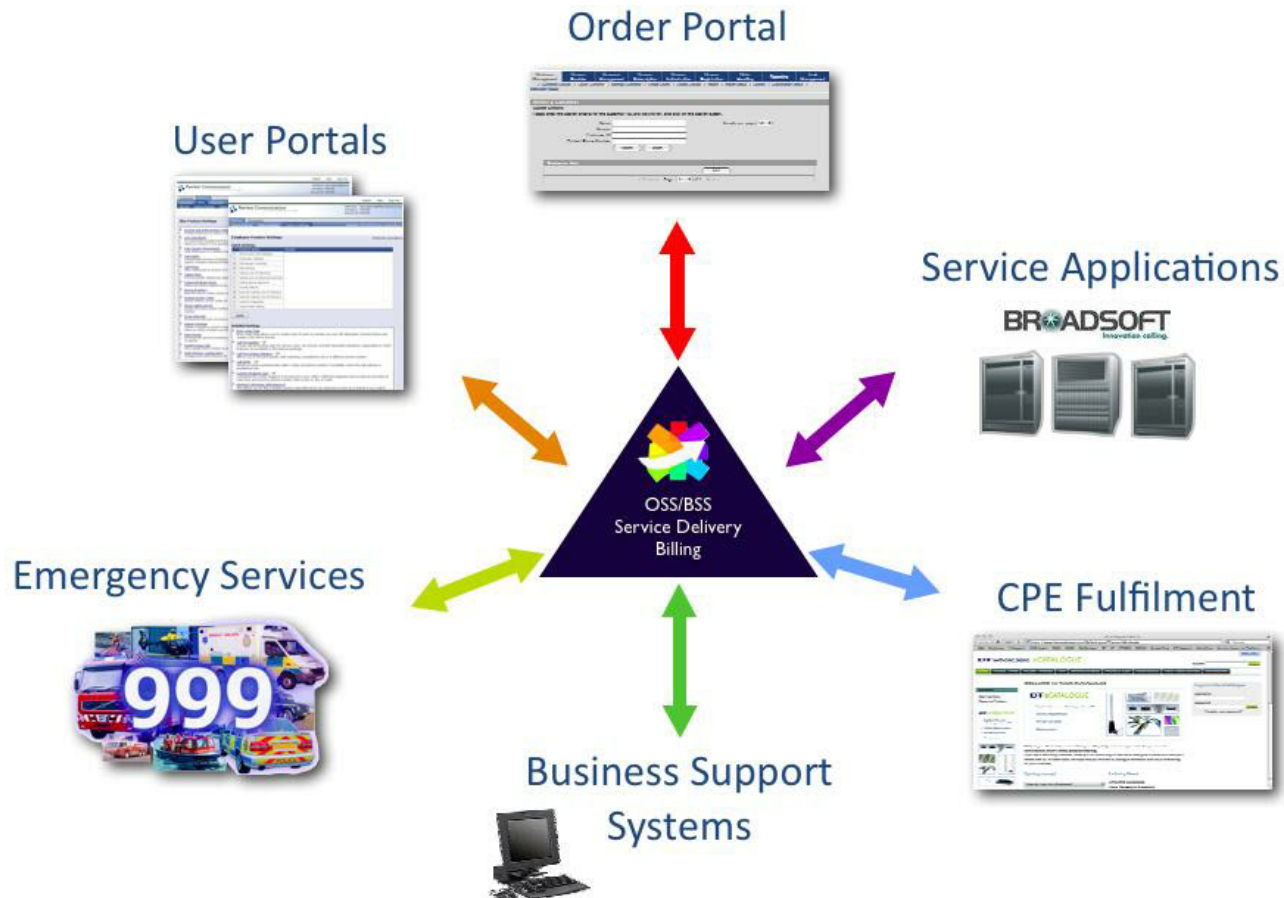


• What do you get?

- Stable, recurring monthly revenue streams with 40 to 50% margin
- Low start-up cost and rapid market entry
- Full Technical and Sales Training
- Full partner support from our experienced team
- Industry intelligence to protect your investment from future competitive offerings
- Up-sell through additional features like Outlook integration and call control applications
- Complete white label service
- Unique provisioning portal makes branding and managing your Hosted IP Telephony offering simple
- End Customer Billing Solution in your name
- Telemarketing and lead generation (requires a minimum commitment)
- E Commerce Website with your own branding (requires a minimum commitment)



- Joining it up





What is Hosted IP Voice and

Hosted IP Voice

- Also known as IP Centrex/Hosted PBX.
- Customer have IP Phones that plug into their LAN. They have no other VoIP-specific equipment on site. Customers can also use PC based softphones.
- Customers use their IP connection to make and receive phone calls.
- Quality is as good as traditional digital voice services.
- Customers receive dial-tone as normal.
- Sold on a monthly rental, per licence basis. One licence = one end user.

SIP Trunking

- A customer has PBX or IP-PBX
- A media gateway is located at the customer's site and converts calls into IP
- Incoming and outgoing calls can then utilise the customer's IP connection.
- Customers can continue to use their existing PBX and handsets.
- Sold on a monthly rental, per licence basis. One licence = one SIP Trunk.

A customer can have one site connected via SIP Trunking and have other sites connected via Hosted IP Voice

IT IS ONE SEAMLESS NETWORK



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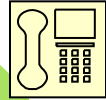
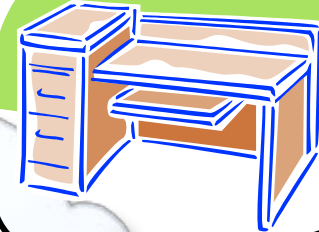
You



- ◆ Plan to work from home
- ◆ But have to meet another client briefly at a local cafe
- ◆ Expecting an urgent call from an important client
 - ◆ No idea when
 - ◆ You can't miss this call



Your Office



Hey Bob, great to hear from you, no I'm not busy this is a perfect time for me. How are things...

- ◆ Ring multiple numbers simultaneously
- ◆ First number to answer receives the call
- ◆ Empowers you to ensure that important calls never go unanswered
- ◆ Client only has to remember one number

Your Client

